



**RE/MAX**  
**Twin City Realty Inc.**  
 Brokerage  
\*Independently owned and operated

# Market Share

Experience Counts. Results Define Us.

MLS STATS MAY

## RE/MAX TWIN CITY TAKES 26.7% OF MARKET SHARE



	TOTAL # OF UNITS	TOTAL VOLUME	MARKET SHARE
<b>RE/MAX Twin City Inc.</b>	974.0	\$283,480,619	26.7%
Re/Max Solid Gold Realty Ltd.	297.0	\$91,669,886	8.6%
Peak Realty Inc.	229.5	\$64,730,999	6.1%
Re/Max Real Estate Centre	189.5	\$56,248,397	5.3%
Coldwell Banker Peter Benninger, Kitchener	176.0	\$52,935,620	5.0%
Keller Williams Golden Triangle Realty	167.5	\$50,363,760	4.7%
Royal LePage Wolle Realty	149.5	\$42,991,022	4.0%
Royal LePage Scharf Realty	117.0	\$41,480,999	3.9%
Prudential Grand Valley Realty, Kitchener	119.0	\$37,398,936	3.5%
Coldwell Banker Peter Benninger (C)	19.5	\$29,710,918	2.8%
Remaining Brokerages	944.4	\$311,832,380	29.3%
<b>MLS TOTAL</b>	<b>3,382.9</b>	<b>\$1,062,843,536</b>	<b>100.0%</b>

Comparisons are based on sales volume in all categories, gathered by the Kitchener Waterloo Association of Realtors® from the multiple listings services. These sales do not necessarily reflect all real estate activity in the Region of Waterloo.  
 January 1st - May 31st, 2011



# MLS STATS MAY 2011

## Year To Date

	TOTAL VOLUME	TOTAL # OF UNITS		TOTAL VOLUME	TOTAL # OF UNITS
Re/Max Twin City, Kitchener	\$ 145,478,564	495.0	Trius Realty	\$ 1,618,018	6.0
Interboard	\$ 138,002,015	439.0	Re/Max Solid Gold-Elmira	\$ 1,557,450	8.0
Re/Max Twin City, Waterloo	\$ 126,305,294	393.0	Gregorios Realty Inc.	\$ 1,536,000	6.0
Re/Max Solid Gold, Waterloo	\$ 90,112,436	289.0	Deerwood Real Estate Ltd.	\$ 1,463,850	4.5
Re/Max Real Estate Centre	\$ 56,248,397	189.5	Solid State Realty Inc.	\$ 1,395,950	5.0
Coldwell Banker Peter Benninger, Kitchener	\$ 52,935,620	176.0	CMA Realty, Ltd.	\$ 1,391,819	3.5
Keller Williams Golden Triangle Realty	\$ 50,363,760	167.5	Hunsberger Realty Ltd.	\$ 1,211,000	4.0
Royal Lepage Wolle Realty	\$ 42,991,022	149.5	Tristram Realty	\$ 1,156,932	4.5
Royal Lepage Scharf Realty	\$ 41,480,999	117.0	Links Corporate Realty Ltd.	\$ 996,560	4.5
Prudential Grand Valley Realty, Kitchener	\$ 37,398,936	119.0	Ely Matlow, Brokerage	\$ 826,500	3.0
Peak Realty Ltd.- Waterloo	\$ 34,135,127	121.0	Homes by Watson Realty & Appra	\$ 765,500	3.0
Coldwell Banker Peter Benninger (C)	\$ 29,710,918	19.5	724 Realty Inc., Brokerage	\$ 603,500	1.5
Century 21 Home Realty	\$ 27,124,276	96.5	Care Realty	\$ 581,000	2.5
CB Richard Ellis Ltd.	\$ 17,204,516	47.0	Lohmer Real Estate & Appraisals L	\$ 555,950	2.0
Peak Realty Ltd.- Kitchener	\$ 16,261,815	59.5	Ulmer Realty Ltd.	\$ 489,945	1.0
Re/Max Twin City, New Hamburg	\$ 15,804,046	40.0	CityCorp Realty	\$ 472,348	3.5
Smart From Home Realty Ltd., Brokerage	\$ 11,971,502	42.1	Dial-A-Broker	\$ 417,950	1.5
DTZ Barnicke Waterloo Wellington Limited	\$ 10,476,175	34.5	Donald Breadner, Brokerage	\$ 334,750	1.5
Homelife Power Realty, Inc.	\$ 10,132,889	33.5	Zahnd Real Estate	\$ 300,000	1.0
Peak Realty Ltd.- New Hamburg	\$ 9,801,857	28.5	Flat Fee Realty Inc.	\$ 288,000	1.0
Colliers Macaulay Nicolls (Ontario) Inc.	\$ 8,752,564	18.0	WO102	\$ 272,453	1.0
Team Realty	\$ 7,762,938	30.5	Peak Realty Ltd.- Wellington	\$ 243,500	1.0
Royal Lepage-Elmira	\$ 6,495,950	21.0	Premier Realty (KW) Inc.	\$ 225,000	0.5
David McIntyre Real Estate Services	\$ 6,141,258	15.5	My Way Ontario Realty Ltd.	\$ 224,250	1.0
R W Thur Realty	\$ 5,824,850	16.0	T115	\$ 151,000	0.5
Kempston & Werth - Listowel	\$ 5,259,900	28.0	Primus Realty Ltd. (Frobisher)	\$ 144,000	0.5
Benjamins Realty	\$ 4,797,900	12.0	Global Realty Partners Inc.	\$ 141,000	0.5
Peak Realty Ltd.- Elmira	\$ 4,532,200	20.5	Golden Opportunity Realty Inc.	\$ 132,500	0.5
Primus Realty Ltd. (King)	\$ 4,235,490	6.5	C580	\$ 124,250	0.5
Williams Realty	\$ 3,225,425	11.0	BN101	\$ 120,000	0.5
Nicholson Realty Inc.	\$ 3,208,900	8.0	T103	\$ 117,500	0.5
KW Casa Realty Inc.	\$ 3,082,604	11.5	Coldwell Banker Peter Benninger (	\$ 107,500	0.5
Roger Roedding Real Estate Ltd.	\$ 2,508,700	7.0	H. Degroot Real Estate Limited	\$ 96,600	0.5
CITIMAX Realty Ltd.	\$ 2,090,500	3.5	C582	\$ 94,500	0.5
Howie Schmidt Realty, Inc. - Kitchener	\$ 1,894,600	6.5	Coachhouse-Elmira	\$ 92,500	0.5
Green City Realty Inc.	\$ 1,848,250	6.5	M. Lang Realty Limited	\$ 81,000	0.5
Re/Max Midwestern - Listowel	\$ 1,763,750	8.0	Haney Realty Inc.	\$ 80,000	0.5
M. Machel & Associates Ltd.	\$ 1,742,290	4.8	Hp101	\$ 67,500	0.5
Coachhouse-Palmerston	\$ 1,630,800	9.0			
Independent Brokers Realty Corp.	\$ 1,626,428	4.5			
			<b>MLS Total</b>	<b>\$1,062,843,536</b>	<b>3,382.9</b>

Comparisons are based on sales volume in all categories, gathered by the Kitchener Waterloo Association of Realtors® from the multiple listings services. These sales do not necessarily reflect all real estate activity in the Region of Waterloo. January 1st - May 31st, 2011



**RE/MAX**  
**Twin City Realty Inc.**  
 Brokerage  
\*Independently owned and operated

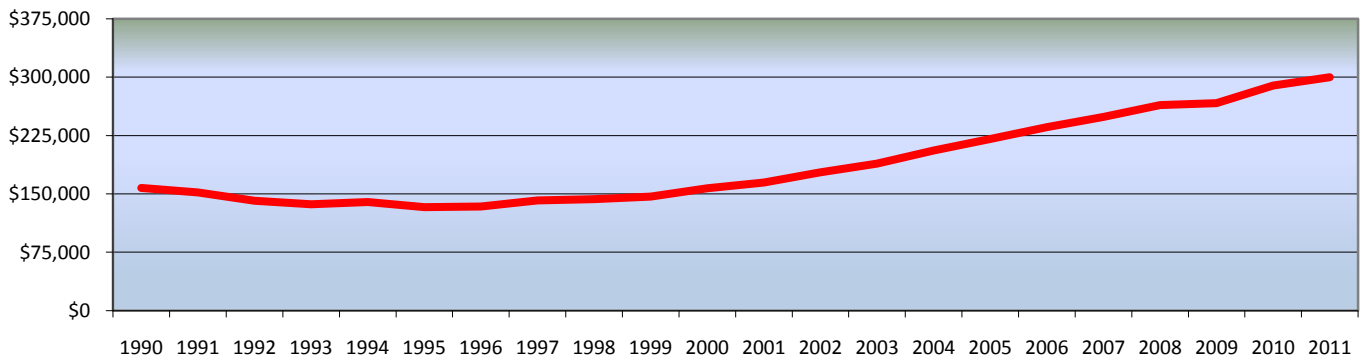
# Average Sale Price From 1990 to 2011

You can't live in an RRSP. Real Estate is your best investment.

**MLS STATS MAY 2011**  
**AVERAGE PRICE FROM 1990 TO MAY 2011**  
**ALL RESIDENTIAL LISTINGS IN ALL AREAS**

Year	# of Units	Total Residential Volume	Average Sale Price	Percent Change
1990	3,384	\$532,207,170.00	\$157,516	0.00%
1991	3,488	\$525,973,727.00	\$151,996	-3.50%
1992	3,846	\$546,710,610.00	\$141,000	-7.23%
1993	3,512	\$479,706,687.00	\$136,487	-3.20%
1994	3,599	\$503,438,936.00	\$139,466	2.18%
1995	3,387	\$450,332,797.00	\$132,939	-4.68%
1996	4,545	\$608,056,980.00	\$133,729	0.59%
1997	4,320	\$611,238,440.00	\$141,506	5.82%
1998	4,376	\$626,963,515.00	\$143,138	1.15%
1999	4,697	\$687,827,093.00	\$146,523	2.36%
2000	4,570	\$719,863,956.00	\$157,260	7.33%
2001	4,808	\$790,798,066.00	\$164,526	4.62%
2002	5,246	\$930,374,075.00	\$177,585	7.94%
2003	5,295	\$999,538,341.00	\$188,770	6.30%
2004	5,912	\$1,216,307,423.00	\$205,735	8.99%
2005	6,123	\$1,350,714,974.00	\$220,597	7.22%
2006	6,014	\$1,417,072,378.00	\$235,629	6.81%
2007	6,811	\$1,695,135,132.00	\$248,882	5.62%
2008	6,114	\$1,615,894,147.00	\$264,294	6.19%
2009	6,347	\$1,690,746,153.00	\$266,385	0.79%
2010	6,388	\$1,848,289,175.00	\$289,338	8.62%
2011	2,767	\$829,282,047.00	\$299,704	3.58%

**Average Sale Prices For Residential Listings In All Areas  
 Units Since 1990**



Comparisons are based on total residential sales volume gathered by the  
 Kitchener Waterloo Association of Realtors® from the multiple listings services.  
 These sales do not necessarily reflect all real estate activity in the Region of Waterloo.

January 1st - May 31st, 2011