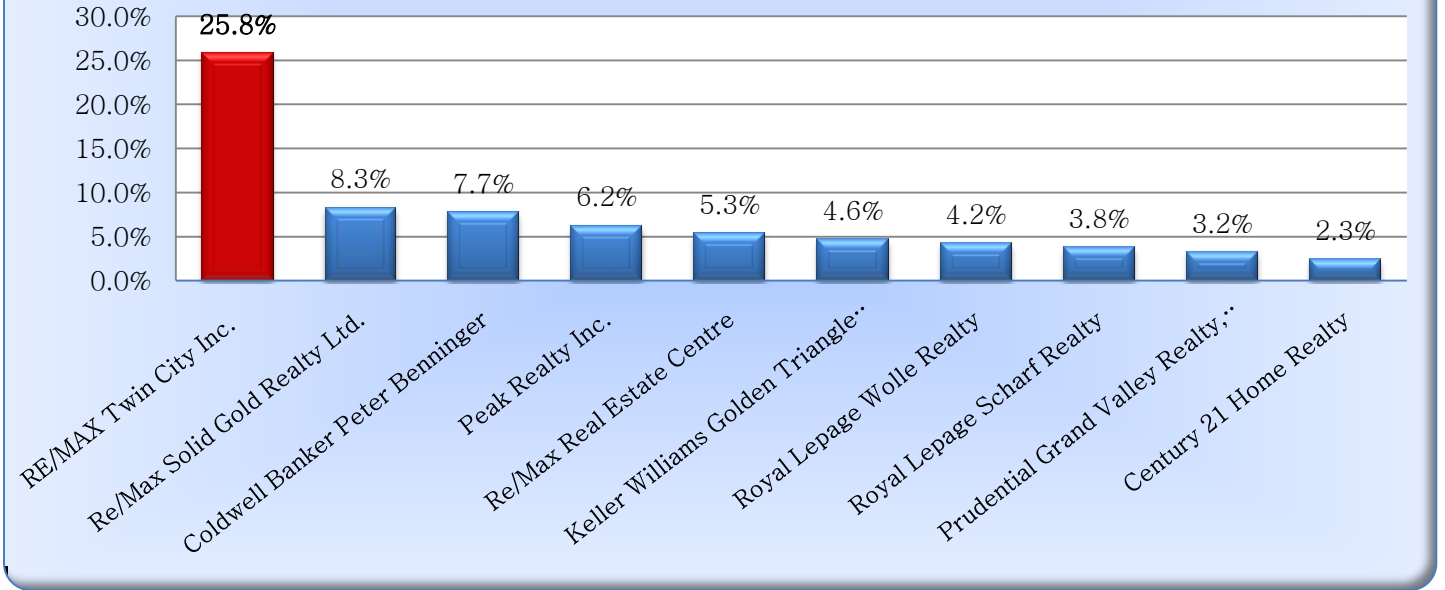


MLS STATS AUGUST

## RE/MAX TWIN CITY TAKES 25.8% OF MARKET SHARE



|   | TOTAL # OF UNITS | TOTAL VOLUME           | MARKET SHARE  |
|---|------------------|------------------------|---------------|
| <b>RE/MAX Twin City Inc.</b>              | 1,462.0          | \$427,532,259          | 25.8%         |
| Re/Max Solid Gold Realty Ltd.             | 427.0            | \$136,930,297          | 8.3%          |
| Coldwell Banker Peter Benninger           | 312.5            | \$128,001,737          | 7.7%          |
| Peak Realty Inc.                          | 353.0            | \$103,053,642          | 6.2%          |
| Re/Max Real Estate Centre                 | 292.5            | \$88,103,426           | 5.3%          |
| Keller Williams Golden Triangle Realty    | 263.0            | \$76,383,304           | 4.6%          |
| Royal Lepage Wolle Realty                 | 238.0            | \$69,257,538           | 4.2%          |
| Royal Lepage Scharf Realty                | 181.5            | \$62,516,090           | 3.8%          |
| Prudential Grand Valley Realty, Kitchener | 176.0            | \$53,601,087           | 3.2%          |
| Century 21 Home Realty                    | 137.5            | \$38,709,477           | 2.3%          |
| Remaining Brokerages                      | 1,383.4          | \$474,862,780          | 28.6%         |
| <b>MLS TOTAL</b>                          | <b>5,226.4</b>   | <b>\$1,658,951,637</b> | <b>100.0%</b> |

Comparisons are based on sales volume in all categories, gathered by the Kitchener Waterloo Association of Realtors® from the multiple listings services. These sales do not necessarily reflect all real estate activity in the Region of Waterloo.  
January 1st - August 31st, 2011



# MLS STATS AUGUST 2011

## Year To Date

|  | TOTAL VOLUME   | TOTAL # OF UNITS |                                   | TOTAL VOLUME           | TOTAL # OF UNITS |
|--|----------------|------------------|-----------------------------------|------------------------|------------------|
| Re/Max Twin City, Kitchener                | \$ 226,835,364 | 776.0            | Gregorios Realty Inc.             | \$ 2,222,725           | 9.0              |
| Interboard                                 | \$ 216,035,061 | 685.0            | Solid State Realty Inc.           | \$ 2,103,450           | 7.5              |
| Re/Max Twin City, Waterloo                 | \$ 200,696,835 | 626.0            | Coachhouse-Palmerston             | \$ 2,048,800           | 12.5             |
| Re/Max Solid Gold, Waterloo                | \$ 134,707,347 | 415.5            | Deerwood Real Estate Ltd.         | \$ 1,976,350           | 6.0              |
| Re/Max Real Estate Centre                  | \$ 88,103,426  | 292.5            | Independent Brokers Realty Corp.  | \$ 1,948,578           | 5.5              |
| Coldwell Banker Peter Benninger, Kitchener | \$ 87,267,640  | 281.5            | Tristram Realty                   | \$ 1,876,932           | 7.0              |
| Keller Williams Golden Triangle Realty     | \$ 76,383,304  | 263.0            | Lohmer Real Estate & Appraisals L | \$ 1,419,450           | 5.0              |
| Royal Lepage Wolle Realty                  | \$ 69,257,538  | 238.0            | Hunsberger Realty Ltd.            | \$ 1,341,000           | 4.5              |
| Royal Lepage Scharf Realty                 | \$ 62,516,090  | 181.5            | T103                              | \$ 1,137,000           | 2.5              |
| Prudential Grand Valley Realty, Kitchener  | \$ 53,601,087  | 176.0            | Homes by Watson Realty & Appra    | \$ 1,016,500           | 4.0              |
| Peak Realty Ltd.- Waterloo                 | \$ 49,935,365  | 168.5            | Links Corporate Realty Ltd.       | \$ 996,560             | 4.5              |
| Coldwell Banker Peter Benninger (C)        | \$ 40,525,597  | 30.0             | Ely Matlow, Brokerage             | \$ 966,100             | 4.0              |
| Century 21 Home Realty                     | \$ 38,709,477  | 137.5            | CityCorp Realty                   | \$ 878,719             | 5.5              |
| CB Richard Ellis Ltd.                      | \$ 35,998,623  | 74.0             | Care Realty                       | \$ 608,000             | 3.5              |
| Peak Realty Ltd.- Kitchener                | \$ 28,331,451  | 101.0            | 724 Realty Inc., Brokerage        | \$ 603,500             | 1.5              |
| Re/Max Twin City, New Hamburg              | \$ 21,717,666  | 60.0             | Flat Fee Realty Inc.              | \$ 602,250             | 2.0              |
| Smart From Home Realty Ltd., Brokerage     | \$ 19,547,287  | 66.6             | Zahnd Real Estate                 | \$ 582,500             | 2.0              |
| Homelife Power Realty, Inc.                | \$ 18,457,188  | 47.5             | My Way Ontario Realty Ltd.        | \$ 580,050             | 2.0              |
| Peak Realty Ltd.- New Hamburg              | \$ 17,076,796  | 52.5             | Dial-A-Broker                     | \$ 547,950             | 2.0              |
| DTZ Barnicke Waterloo Wellington Limited   | \$ 15,831,607  | 51.5             | Ulmer Realty Ltd.                 | \$ 489,945             | 1.0              |
| Colliers Macaulay Nicolls (Ontario) Inc.   | \$ 15,293,067  | 26.5             | Donald Breadner, Brokerage        | \$ 334,750             | 1.5              |
| Team Realty                                | \$ 12,508,362  | 46.5             | Golden Opportunity Realty Inc.    | \$ 315,015             | 1.0              |
| Royal Lepage-Elmira                        | \$ 9,431,321   | 30.5             | Menyes                            | \$ 290,000             | 0.5              |
| Kempston & Werth - Listowel                | \$ 9,345,350   | 49.0             | WO102                             | \$ 272,453             | 1.0              |
| David McIntyre Real Estate Services        | \$ 8,959,458   | 23.0             | C582                              | \$ 250,500             | 1.0              |
| R W Thur Realty                            | \$ 8,429,600   | 23.5             | Peak Realty Ltd.- Wellington      | \$ 243,500             | 1.0              |
| Peak Realty Ltd.- Elmira                   | \$ 7,710,030   | 31.0             | Global Realty Partners Inc.       | \$ 235,375             | 1.0              |
| Benjamins Realty                           | \$ 6,734,850   | 17.0             | Premier Realty (KW) Inc.          | \$ 225,000             | 0.5              |
| CMA Realty, Ltd.                           | \$ 5,863,319   | 7.5              | Coldwell Banker Peter Benninger ( | \$ 208,500             | 1.0              |
| KW Casa Realty Inc.                        | \$ 5,318,604   | 16.5             | T129                              | \$ 205,000             | 0.5              |
| M. Machel & Associates Ltd.                | \$ 5,109,592   | 16.3             | T115                              | \$ 151,000             | 0.5              |
| Williams Realty                            | \$ 4,577,425   | 16.0             | Primus Realty Ltd. (Frobisher)    | \$ 144,000             | 0.5              |
| Howie Schmidt Realty, Inc. - Kitchener     | \$ 4,346,025   | 15.0             | C580                              | \$ 124,250             | 0.5              |
| Primus Realty Ltd. (King)                  | \$ 4,314,240   | 7.0              | BN101                             | \$ 120,000             | 0.5              |
| Roger Roedding Real Estate Ltd.            | \$ 3,926,450   | 11.0             | H. Degroot Real Estate Limited    | \$ 96,600              | 0.5              |
| Nicholson Realty Inc.                      | \$ 3,855,350   | 10.5             | Coachhouse-Elmira                 | \$ 92,500              | 0.5              |
| CITIMAX Realty Ltd.                        | \$ 3,442,800   | 6.0              | M. Lang Realty Limited            | \$ 81,000              | 0.5              |
| Re/Max Midwestern - Listowel               | \$ 3,060,750   | 12.5             | Haney Realty Inc.                 | \$ 80,000              | 0.5              |
| Green City Realty Inc.                     | \$ 2,794,575   | 10.0             | Hp101                             | \$ 67,500              | 0.5              |
| Trius Realty                               | \$ 2,689,468   | 10.5             |                                   |                        |                  |
| Re/Max Solid Gold-Elmira                   | \$ 2,222,950   | 11.5             |                                   |                        |                  |
|  |                |                  | <b>MLS Total</b>                  | <b>\$1,658,951,637</b> | <b>5,226.4</b>   |

Comparisons are based on sales volume in all categories, gathered by the Kitchener Waterloo Association of Realtors® from the multiple listings services. These sales do not necessarily reflect all real estate activity in the Region of Waterloo. January 1st - August 31st, 2011



**RE/MAX**  
**Twin City Realty Inc.**  
 Brokerage  
\*Independently owned and operated

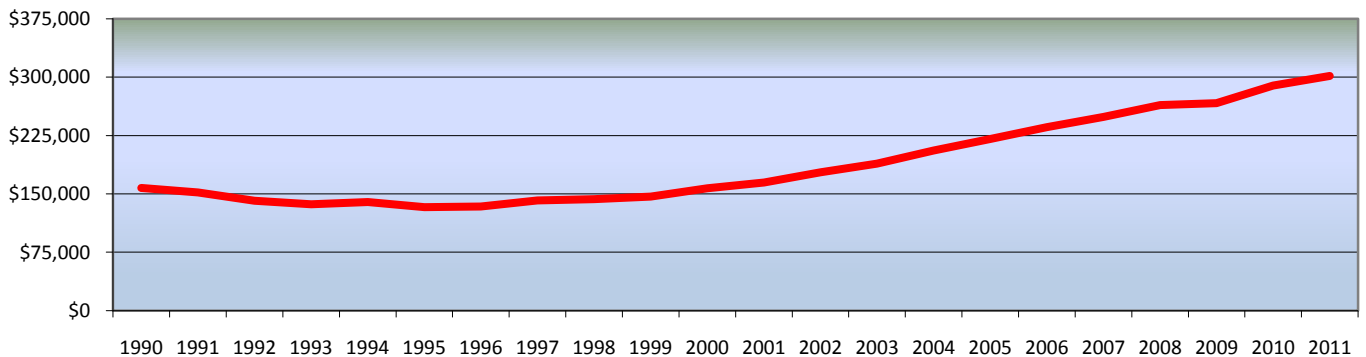
# Average Sale Price From 1990 to 2011

You can't live in an RRSP. Real Estate is your best investment.

**MLS STATS JULY 2011**  
**AVERAGE PRICE FROM 1990 TO JULY 2011**  
**ALL RESIDENTIAL LISTINGS IN ALL AREAS**

| Year | # of Units | Total Residential Volume | Average Sale Price | Percent Change |
|------|------------|--------------------------|--------------------|----------------|
| 1990 | 3,384      | \$532,207,170.00         | \$157,516          | 0.00%          |
| 1991 | 3,488      | \$525,973,727.00         | \$151,996          | -3.50%         |
| 1992 | 3,846      | \$546,710,610.00         | \$141,000          | -7.23%         |
| 1993 | 3,512      | \$479,706,687.00         | \$136,487          | -3.20%         |
| 1994 | 3,599      | \$503,438,936.00         | \$139,466          | 2.18%          |
| 1995 | 3,387      | \$450,332,797.00         | \$132,939          | -4.68%         |
| 1996 | 4,545      | \$608,056,980.00         | \$133,729          | 0.59%          |
| 1997 | 4,320      | \$611,238,440.00         | \$141,506          | 5.82%          |
| 1998 | 4,376      | \$626,963,515.00         | \$143,138          | 1.15%          |
| 1999 | 4,697      | \$687,827,093.00         | \$146,523          | 2.36%          |
| 2000 | 4,570      | \$719,863,956.00         | \$157,260          | 7.33%          |
| 2001 | 4,808      | \$790,798,066.00         | \$164,526          | 4.62%          |
| 2002 | 5,246      | \$930,374,075.00         | \$177,585          | 7.94%          |
| 2003 | 5,295      | \$999,538,341.00         | \$188,770          | 6.30%          |
| 2004 | 5,912      | \$1,216,307,423.00       | \$205,735          | 8.99%          |
| 2005 | 6,123      | \$1,350,714,974.00       | \$220,597          | 7.22%          |
| 2006 | 6,014      | \$1,417,072,378.00       | \$235,629          | 6.81%          |
| 2007 | 6,811      | \$1,695,135,132.00       | \$248,882          | 5.62%          |
| 2008 | 6,114      | \$1,615,894,147.00       | \$264,294          | 6.19%          |
| 2009 | 6,347      | \$1,690,746,153.00       | \$266,385          | 0.79%          |
| 2010 | 6,388      | \$1,848,289,175.00       | \$289,338          | 8.62%          |
| 2011 | 4,480      | \$1,350,004,560.00       | \$301,340          | 4.15%          |

**Average Sale Prices For Residential Listings In All Areas  
 Units Since 1990**



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January 1st - August 31st, 2011